

O.E.M. Sales Team

BBS boasts an informed, customer-oriented support team. This select group, directed by Bill Brown, offers OEMs expert product guidance and industry knowledge. Each representative is a specialist in the area of customer backup and is supported by the most sophisticated computer assistance programs available.



Benjamin Buchanan, OEM West Regional Account Manager

Benjamin spent the better part of the past decade developing lighting energy efficiency projects for scores of private and public facilities throughout the U.S. with companies like SLI Lighting Solutions, Sun Industries and more recently Parke Industries. From this unique vantage point, he has developed an understanding of industry trends, from luminaire construction to application design, along with an in depth knowledge of the region's utility incentive programs.

Benjamin is responsible for BBS factory sales and support for the West region, serving OEM customers in Washington, Oregon, California, Idaho, Nevada, Montana, Wyoming, Utah, Arizona, New Mexico, Hawaii, Alaska and British Columbia.

Phone: (714) 743-3217

email: benjaminbuchanan@billbrownsales.com



Carly Marquardt, Customer Service Team Leader

Carly Marquardt has been promoted to OEM Customer Service Team Leader for Bill Brown Sales. In her three years with the organization, she has played an increasingly valuable role building technical expertise, as well as establishing firm customer relationships in the Northeast region. In her new position, she will draw on these valuable skills to mentor and train her team, as well as expand the improvements that she has made in the service level provided to that region.

Phone: (773) 792-5641

email: carlymarquardt@billbrownsales.com



Patricia Sexton

Customer Service Representative

Phone: (773) 792-5685

email: patriciasexton@billbrownsales.com



For Product or Technical Information: Phone: (800) 621-1348 • Fax: (800) 438-2500
6333 Gross Point Road • Niles, IL • 60714 • www.billbrownsales.com